

Sauter Régulation France: OEM partnerships show successful growth.

OEM business accounts for 5% of annual sales at Sauter Régulation France (SRF). The high growth being witnessed in this sector of the market is due not only to our control units' numerous benefits and excellent price/performance ratio, but also to our ability to supply OEM customers with products that are specially adapted to their needs.

Carrier

Carrier Corporation currently sells over four million air-conditioning units a year – produced, fitted and maintained at forty plants on five continents. The first BUL/VUL valves and AXT servo drives are now being fitted to Carrier ventilator-convectors at the company's plant in Montluel (France).

CIAT

CIAT develops and produces a wide range of equipment for air-conditioning, cooling, air treatment and heat exchange systems. A number of years ago, CIAT selected SRF to equip its Saniciat heat exchangers with servo drives. This partnership is now expanding to other products in the CIAT range: the Auréa 2 series of water/water heat pumps, and the Aqualys series (air/water).

Their sets for swimming pools and domestic hot water now incorporate our BXN three-way valves and AVM104F120 drives, while their Dynaciat-series chilled-water production units are using our VXM/BXM/BXE two- and three-way valves and AVM104SF132 or AVM234S-6 drives, depending on the version.

Charot

French company Charot is a well-known maker of hydrocarbon tanks and hot water accumulators. Charot uses Sauter products for the motorised valves in its product lines:-

- PX exchanger module
- Pastormaster for continuous pasteurisation production systems
- Stérifl'ò chilled water production units
- Pastorgaz gas generator for producing and pasteurising chilled water
- Backmaster for sterilising chilled water

All of these products are equipped with BXN three-way valves and AVM104F100 or AVF124F130 drives, with or without zero-reset as required.

TePeeCal

TePeeCal has established a special position for itself in the thermal engineering sector thanks to the company's innovative solutions.

Two patented products represent the company's core offering:-

- CALINOV® is a thermal module for individual regulation of the heating and the domestic hot water in residential buildings.

CALINOV® is adaptable for use with all renewable energy sources, and has proved especially effective with wood-fired heating systems.

Meeting the requirements of the CALINOV module meant developing a special drive, type AVM104SF903, to control our BXN three-way valve.

- CALINOVIV®: with protection against legionnaire's disease, for flow control of cold and hot water. This module is fitted with an AVM114F100 drive.

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