



Signing the deal with Wayss & Freytag Schlüsselfertigbau AG

Sauter at the early-season trade shows: a valve premiere and other surprises.

New developments in regulating units with the new generation of flange valves were the focus at this year's ISH show in Frankfurt and TERMOIDRAULICA CLIMA in Padua. Many other highlights were also on show, impressively demonstrating Sauter's technological leadership.

A large-screen display on the Sauter stand at ISH gave a complete presentation of featured items at the show. Visitors were duly astonished by two new complete solutions featuring touch-panel user controls: novaClim for ventilation systems and novaTherm for heating systems. Further attractions included VAV compact controllers, a wireless remote-control unit and a thermostat for underfloor heating systems, the efrB (easy flexible Room Box) and equitherm® EQJW 95/125/135 heating controllers.

Underlining the significance of Sauter's presence at ISH was the signing of a partnership agreement with Wayss & Freytag Schlüsselfertigbau AG at the show. The company is a subsidiary of the Dutch Royal BAM Group, one of Europe's leading

construction conglomerates. For Sauter, the agreement means a new, long-term business relationship and an extended customer network.

The new valve generation with SUT drives was presented at TERMOIDRAULICA CLIMA in Padua, too, where it also drew major interest. Here again, Sauter presented a novel individual-room control system for hotels, which automatically takes room occupancy levels into account, and which can be fully integrated with the EY3600 building management system.

Other current innovations were also on show in Padua: the latest heating controllers, a wireless control system, plus valves and drives for underfloor heating, pressure controllers and quantity meters.

Both early-season shows once again went down as valuable market investments.

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Springtime in Padua brought some lively activity at the Sauter stand

