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## SAUTER is strengthening its presence in the Middle East

SAUTER, the global specialist in building management systems, is strengthening its presence in the Middle East. The Basle based group of companies has many years of expertise in building management systems and offers Swiss quality to its customers. SAUTER's competence offers a helping hand with sustainable, energy efficient planning and construction. Due to this core competence in the most modern technologies and solutions for energy efficiency in building management, SAUTER is committed to support the "Green Building" process.

"Through our solutions, we increase energy efficiency and help to sustain a natural environment for future generations." – this is the mission of SAUTER. Almost one century of experience in building management systems and well-known key-turn projects in the area of offices and administrative buildings, hotels, department stores, cultural establishments, education, healthcare and public buildings makes SAUTER a qualified partner for the numerous projects in this important market. Through competence in energy efficiency and a product portfolio adapted to the Middle East, SAUTER brings leading technology and quality to the area.

The new managing director, Mr. Sanjiv Sachdeva who is an experienced business professional, will take on the responsibility for the business development of SAUTER in the Middle East. Mr Sanjiv Sachdeva has a profound knowledge of building management and the business world in the Middle East. As the founder of GESS –Gulf Engineering System Solutions- he represented some of the leading companies in the field of HVAC. He has taken a lead role in promoting IAQ and Energy Recovery products in this part of the world and today these concepts have become very popular. He was also involved with ISHRAE (Indian Society of Heating, Refrigerating and Air Conditioning Engineers) which is affiliated to ASHRAE and served as the society's Regional Director and Chapter President.

Thanks to this cooperation SAUTER ensures technical and commercial competence on site for the entire Middle Eastern region. SAUTER Middle East will show its solutions at the BIG 5 Exhibition in Dubai.

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